

**ENERGY
SOLUTIONS**



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A future-oriented gas leader

Moroccan leader in the distribution of liquefied petroleum gas, butane and propane, Afriquia Gaz is aware of its national mission: keep pace with the Moroccan social and economic development.

Attentive to the needs of the Moroccan economy growth, Afriquia Gaz continuously invested in storage and distribution infrastructures.

It offers high-performance and innovative **energy** solutions that cover both domestic and professional **needs**.

Faithful to its brand image, Afriquia Gaz adopts a policy based on excellence. It is a committed actor for customer satisfaction, for the development of its know-how and its human capital.

Afriquia Gas is committed to sustainable development in a genuine societal project, that of adopting an integrated approach to quality, hygiene and the environment.





Profile of Afriquia Gaz

Afriquia Gaz is a subsidiary of Akwa Group : The Moroccan energy group by excellence. that diversified into high value-added sectors.

AKWA GROUP IN FIGURES

- 70 companies
- 20 leading brands
- 10 000 direct and indirect jobs
- 30 billion Dirham of turnover (2015)
- 5 poles : (fuel and lubricants, gas, fluids, real estate and development)

AFRIQUIA GAZ IN FIGURES

- 3,9 billion dirham of turnover (2016).
- 1 million tonnes of LPG distributed (2016)
- 5 Retail brands
- 4 700 Direct and indirect jobs
- 5 storage terminals
- 70 000 tons, 1st storage capacity
- 4 private filling centers
- 15 filling centers in participation
- 25 million cylinders
- 200 depositaries
- 1300 trucks






A little history

A little history

- 1959 Creation of Afriquia SMDC
- 1962 Creation of the gas department within Afriquia SMDC under the brand name Afriquia Gaz
- 1968 Inauguration of the first Afriquia Gaz filling center in Marrakech
- 1970 launch of the distribution of LPG in bulk
- 1992 Legal creation of the public limited company Afriquia Gaz
- 1994 AFRIQUIA Group becomes AKWA Holding
- 1999 INTRODUCTION on the stock exchange of Afriquia Gaz
- 2001 AKWA Holding becomes AKWA Group
- 2005 Merger acquisition of Tissir Primagaz
- 2007 1st gas operator certified Iso 2009 v2000
- 2008 Extension of propane storage terminal in Jorf Lasfar
- 2009 Acquisition of the National gas company 1 large LPG project in network
- 2010 Triple QHSE certifications
Acquisition of the company Butafric
- 2011 Extension of butane storage terminal in Jorf Lasfar
- 2011 1st fuel LPG Station
- 2016 Triple QHSE certification version 2015
- 2017 Creation of the Tangier Med terminal





A complete infrastructure Storage terminals

Afriquia Gaz covers the entire gas value chain from import to distribution of LPG via the storage, filling and manufacturing of cylinders and accessories.

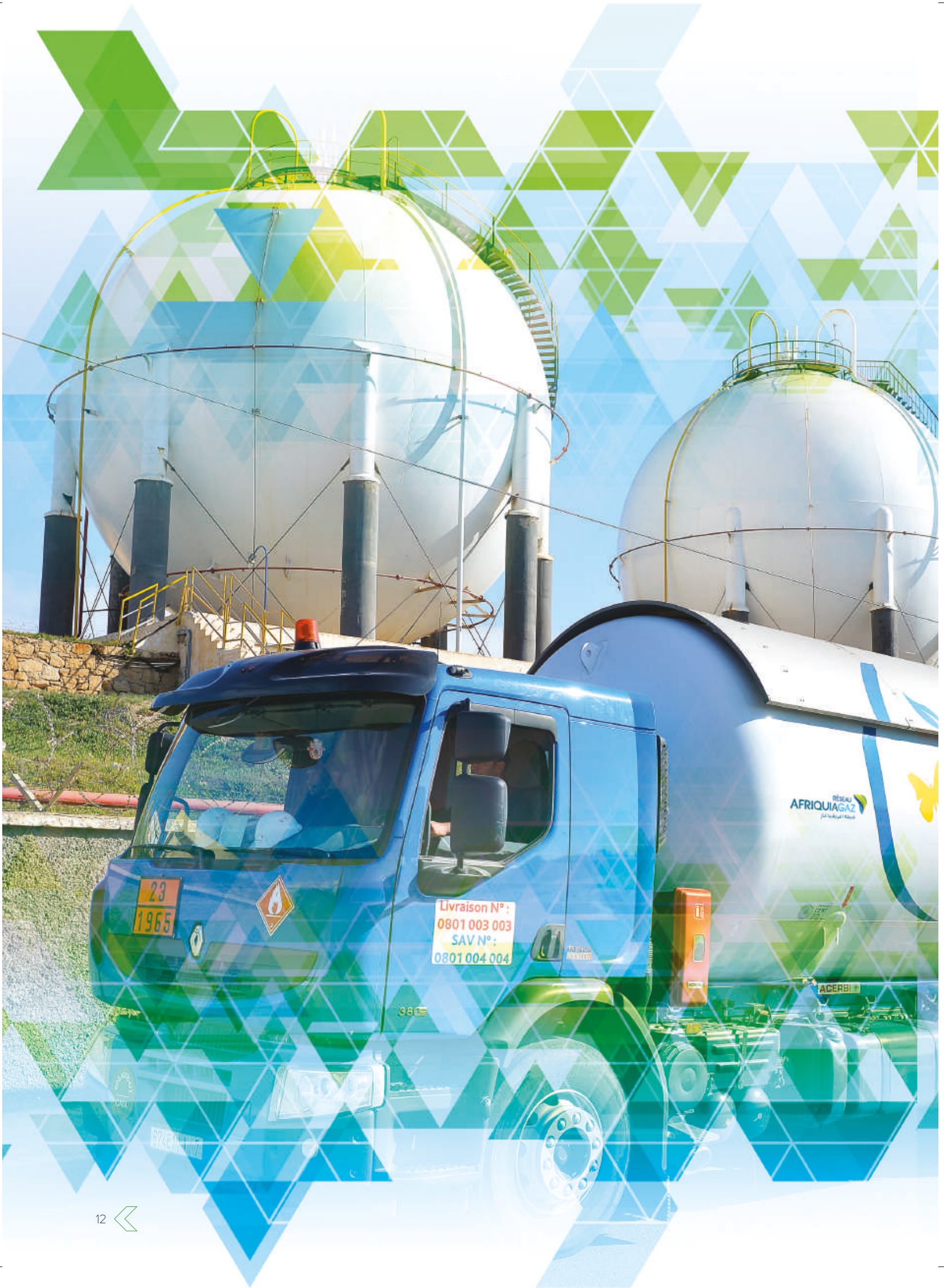
Afriquia Gaz has the largest LPG storage capacity at national level, guaranteeing the permanent availability of this source of energy to all its partners. The locations of these storages are judiciously distributed to allow strategic coverage of the territory and more proximity. In addition to its own terminals at TangierMed and Jorf Lasfar, Afriquia Gaz holds shares in five LPG storage terminals in Morocco, namely Stogaz, Somas, Maghreb Gas (Mohammedia), Gazafric (Agadir) and Salam Gaz (Nador).

TERMINAL OF TANGIER MED

To accompany the development of the region and as part of its policy of reinforcement and distribution of its storage capacity Afriquia gaz January 2017 terminal storage of TangerMed with a capacity of 11 000 Tons for an investment of 260 million DH.

TERMINAL OF JORF LASFER

Jorf Lasfar Terminal is directly connected by pipeline to the port of Jorf Lasfar. It has a capacity of 4 000 tons of propane while butane has been increased to 20 000 tons.





STOGAZ (Mohammedia)

50% owned by Akwa Group, Stogaz stores LPG and mainly propane.

Its storage capacity reaches 2 000 tons. An extension project is being studied.

GAZ AFRIC (Agadir)

50% owned by Akwa Group, Gazafric has a storage capacity of 7 500 tons of butane and a storage of 1 200 tons of Propane. Located in Agadir, this terminal contributes to the supply of the regions of southern Morocco.

SOMAS (Mohammedia is a private company operating within the oil & gas storage & transportation sector focusing on energy)

With a 14% ownership, SOMAS ensures the receipt of cargoes of all types of boats, in particular butane carrier. SOMAS can store up to 190 000 tons of butane.

TERMINAL OF NADOR

With a 20 % ownership, the Nador terminal stores 6 000 tons of LRG and serves the filling centers of the North and the east of the Kingdom.

MAGHREB GAZ (Mohammedia)

With a 37.5% ownership, MAGHREB GAZ has a storage capacity of 1 000 tons of propane and 2 000 tons of butane.

MARRAKECH STORAGE DEPOT

100% owned by Afriquia Gas with a storage capacity of 1 000 tons of butane and 300 tons of propane. This deposit ensures the supply of the region.





Filling centers

MARRAKECH

Afriquia Gaz has a filling center in Marrakech, which is one of the most important in the Kingdom. The center has a production capacity of 140 000 tons per year and a storage capacity of 1 300 tons of butane. For propane, the production capacity is 2 500 tons per year a storage of 300 tons.

MOHAMMEDIA

Established in 1996, it has a filling capacity for butane of 140 000 tons per year and its storage capacity is 650 tons. For propane, it has a filling capacity of 3 500 tons per year and a storage capacity of 100 tons.

JORF LASFAR

Established in 1983, its capacity for butane is 90 000 tons per year. The filling center is connected by pipes to the terminal of Jorf Lasfar .

For propane, it has a filling capacity of 600 Tons per year and its storage capacity is 200 Tons.

BENI MELLAL

Established in 1991, its filling capacity is 90 000 tons per year and its storage capacity of 750 tons of butane and 100 tons of propane.

Centres emplisseurs et dépôts de stockage





MAGHREB GAZ (37,5% Akwa Group)

Maghreb Gaz has two filling centers in Benslimane and Laassiate as well as a storage terminal in Mohammedia. Its filling capacity is 120 000 tons per year and its storage capacity is 5 000 tons for butane and 1 000 tons for propane.

GAZ AFRIC (50% Afriquia Gaz)

Established in 1974, Gaz Afric has three filling centers.

- In Sidi Bibi, the filling capacity is 180 000 tons per year and a storage capacity of 2 000 tons of butane.

AB GAZ (52% Akwa Group)

Located in the north of the country, its storage capacity is 850 tons. Its production capacity is 80 000 tons per year for butane and 600 tons per year for propane.

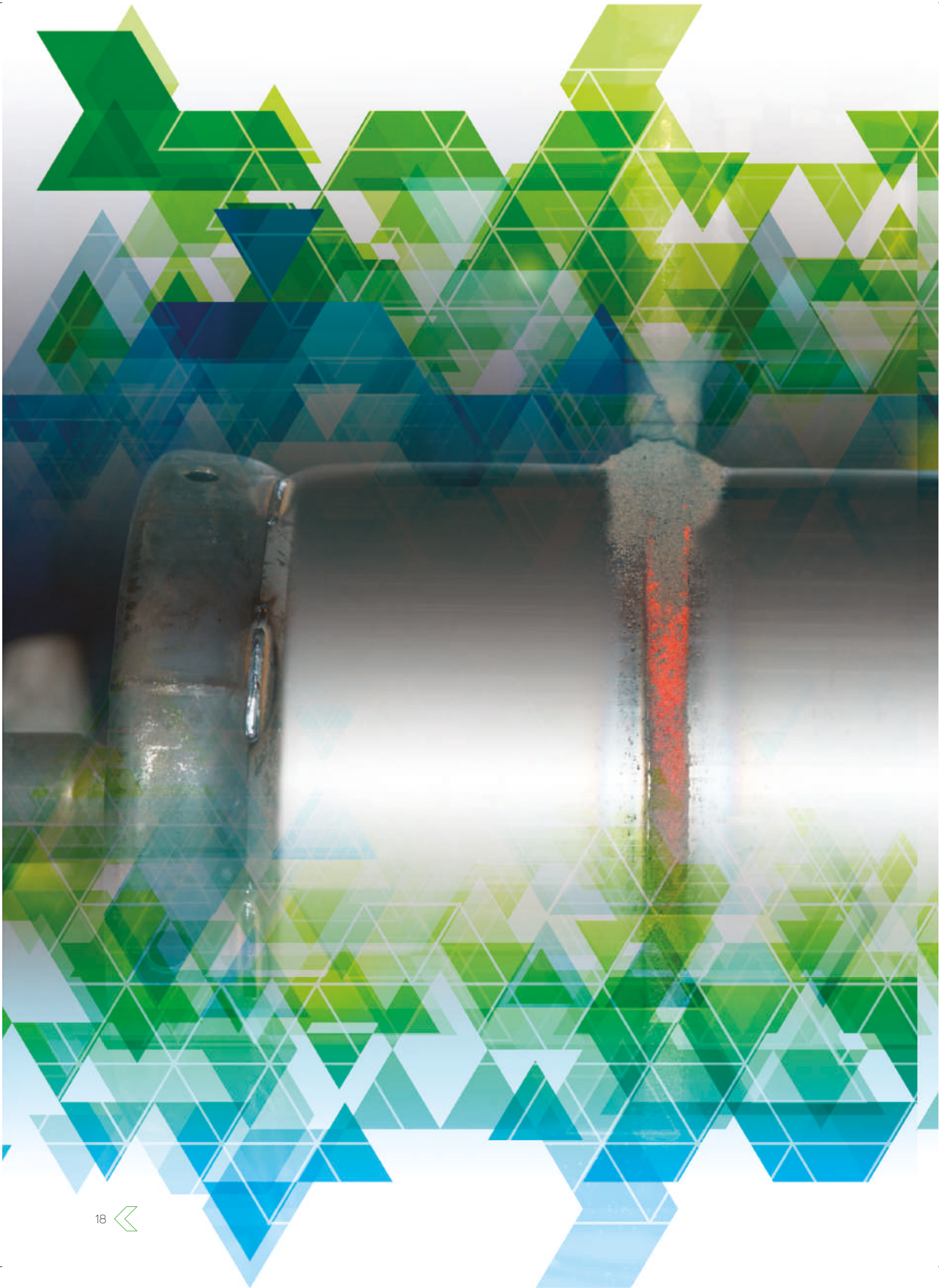
SALAM GAZ (20% Afriquia Gaz)

Leader in the field of the filling of LPG, with 30% of market share, Salam gaz has :

- 12 filling centers located in Sidi-Kacem, Tangier, Fez, Oujda, Nador, Errachidia, Tetouan, Taza, Al Hoceima, Skhirat, Larache and Marrakech
- A butane receiving terminal in Nador with a capacity of 6 000 tons per year

TADLA GAZ (35% Afriquia Gaz)

Located in Tadla, its storage capacity is 1 000 Tons of Butane.



Manufacturing companies of cylinders and accessories

TECHNO GAZ (50% Akwa Group)

Company certified ISO 9001 since 1998, Techno Gas manufactures cylinders of LPG. Located in El Jadida, its production capacity amounts to 1 million cylinders per year.

INTRAL

Located in Mohammedia, Intral manufactures cylinders of LPG for the needs of the group and its confreres. It has a production capacity of 1 million cylinders per year.

SODIPIT

ISO 9001 certified, Sodipit specializes in the manufacture of gas cylinders accessories. Sodipit activities include the manufacture of faucets, valves, heaters and feet of cylinders.





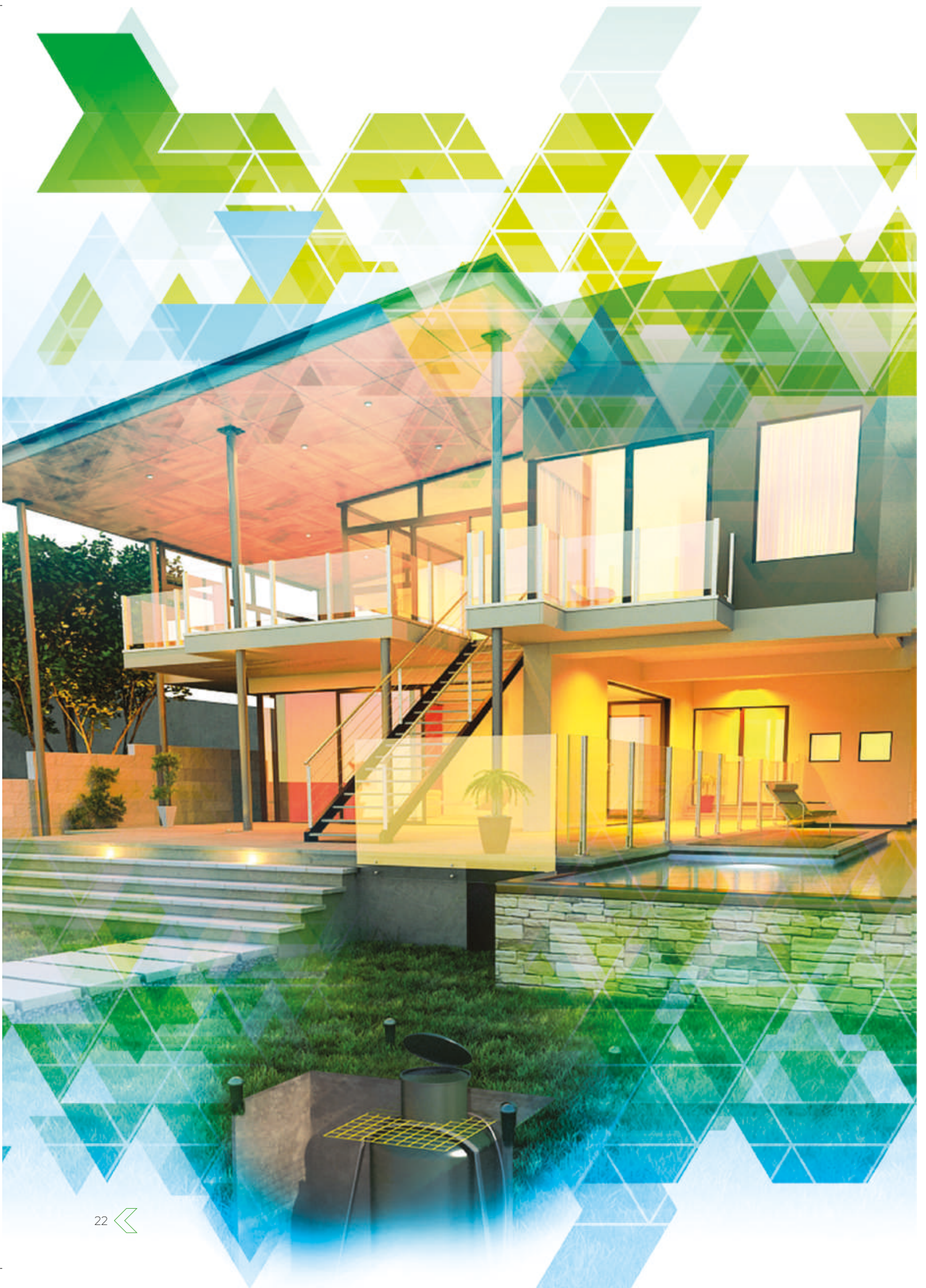


Efficient and innovative solutions

Afriquia Gaz offers solutions adapted to each professional or particular needs. It guarantees daily supply security in the best conditions of quality and safety.

Always attentive to its customers, Afriquia Gaz offers innovative solutions and efficient customer service, including support in optimizing energy consumption

Faithful to its desire to satisfy its customers, Afriquia Gaz is constantly in search of new products, and constantly in search of improvement and innovation.



➤ INDIVIDUALS

For the needs of cooking, hot water or heating, Afriquia Gaz offers a wide choice of products and services.

Cylinder gas :

With a fleet of about 25 million cylinders and 6 retail brands, Afriquia gas ensures nationwide availability of its full range of 3, 6, 12 and 34 Kg cylinders.

With six brands marketed, Afriquia Gaz, Tissir Gaz, Campingaz, Ultragaz, Butafric and National Gaz, Afriquia Gaz maintains a priority objective: customer satisfaction.

New Generation Cylinder

Afriquia Gaz launched for the first time in Morocco the New Generation Cylinder with connection system «Clic-on», a revolution in conditioning that will allow the use of the gas cylinder with ease and safety.

Unique in its kind the cylinder new generation is aesthetic and modern. It is also lighter and equipped with ergonomic handles for easy handling.

Gas in tank :

Combining economy, comfort and ergonomics the buried tank and the ideal solution for heating, hot water and cooking.

Afriquia Gas offers its customers a complete solution; installation, deliveries, after-sales service, advice and assistance.

Gas network :

Gas Network allows the supply of a set of customers from a single storage. This solution provides users with more comfort and simplicity on a daily basis with greater security and without worrying about supplies. Enabling customers to take full advantage of their living space.





REMPLISSAGE CUVES

BUTANE

AFRIQUIAGAZ
افريقيغاز

➤ PROFESSIONALS

Leader and actor of the distribution reference in bulk, Afriquia gaz gives customers a clear advantage by relying on a security of supply guaranteed by the importance and diversity of capacity of storage and transport, the technical and economic solutions performance and customer service that places the security, quality, hygiene and the environment at the heart of the concerns. Afriquia Gaz offers solutions adapted to each sector of activity (Industry, hotel, agriculture,...).

Gas in tank :

- Aerial tanks

The installation of an aerial tank does not require major work: in terms of installation it is the most practical and economical solution.



- Buried tanks

The Buried tanks used to save space and to optimize aesthetics.



Gas network :

It is a solution enabling the power supply of a set of users from a single storage. This solution concerns several projects including residential, tourist and entertainment complexes (malls).

The LPG fuel :

Enshrined in a logic of innovation and continuous improvement, Afriquia gaz has launched for the first time on the Moroccan market a LPG fuel station in-situ for forklifts, a solution that combines ecology and energy saving. This launch has been accompanied by the creation of a new brand called « GPLC Afriquia ».



Customer service :

Customer Service has always been a priority for Afriquia Gaz. On a daily basis, this service handles requests with professionalism and responsiveness, provides personalized advice, offers the most adapted services, advises on energy saving. Online, by telephone, fax, mail or direct contact, the client advisors are available to process requests, accompany and advise our clients in all their steps. Afriquia Gaz works daily to perfect the proximity with these customers via dedicated platforms:



- Allo gaz
- Point of sale service
- Customer service for a gas tanks



An actor committed to sustainable development

An active commitment

As a citizen and responsible partner, Afriquia Gaz adopts an integrated management system that anchors quality, hygiene, safety and the environment at the heart of its corporate culture.

This culture, combined with a sense of responsibility and a firm commitment, enabled it to obtain QHSE certification (according to three international standards: ISO 9001, OHSAS 18001 and ISO 14001).

A certification coming to devote its policy based on a vision of excellence in all particulars.

Afriquia Gaz joins the ranks of forward-thinking companies that make respect of their environment, their collaborators and their community a priority.

Quality, a key driver of progress

Afriquia Gaz holds ISO 9001 version 2015 certification for its entire gas chain.

This distinction is the result of a collective effort to make quality a priority and a driver of progress. It is also the culmination of an approach focused on excellence, which proves, on the one hand, the leadership status of Afriquia Gaz, but also its ability to meet the needs of its customers through safe and innovative solutions.

Proven social and societal responsibility

Health : a priority for all

Afriquia Gas, a responsible company and aware of its role and responsibilities, ensures the health of its employees. A set of actions are put in place to create a culture of hygiene and to prevent the risks associated with it. Thus, Afriquia Gaz develops its activities without harming the health of its employees, partners and customers.

Security : a matter of prevention

The principle of safety rests on the will of society to prevent accidents and contribute to the well-being of all. In this way, the company organizes appropriate training for staff and ensures strict compliance with internal rules and regulatory requirements.

Environment : a sustainable commitment

Afriquia Gaz ensures the development of its activities with total respect for the environment, by reducing the impact of emissions and waste in natural environments and by reducing its consumption of natural resources. All these components constitute a true charter of conduct for society, a deep commitment to the protection of the environment.

Afriquia Gaz - Akwa Group Subsidiary

139, Bd Moulay Ismail - 20700, Casablanca
Tél : 05 22 63 96 00 Fax : 05 22 63 96 66
E-mail : afriquiagaz@akwagroup.com